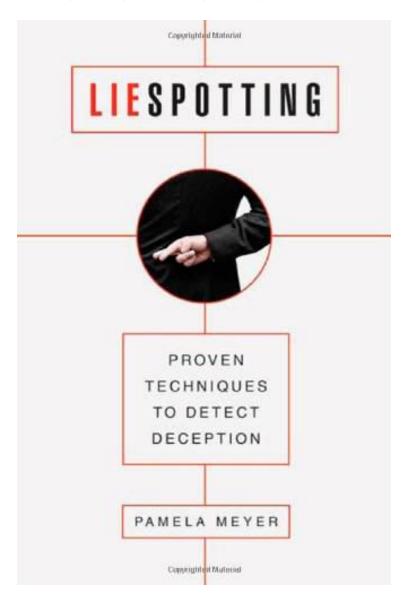
Liespotting: Proven Techniques to Detect Deception

By Pamela Meyer
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237 of 247 review helpful Too much filler By Left Coaster I bought the book on the basis of the author's TED talk which I loved However the book is a disappointment The actual liespotting information is good and very readable but there is not enough of it Then there is the filler that goes on and on The filler material takes two forms 1 topics that are only marginally related for example Doing a deception and GET TO THE TRUTHPeople friends family members work colleagues salespeople lie to us all the time Daily hourly constantly None of us is immune and all of us are victims According to studies by several different researchers most of us encounter nearly 200 lies a day Now there is something we can do about it Pamela Meyer's Liespotting links three disciplines facial recognition training interrogation training and a comprehensive surv Every decision maker in your organization should read this breakthrough book It is practical hands on and founded on years of research It offers the easily accessible methods to spot and stop what has become the most insidious business cost tod

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